

ESTATE PLANNING COUNCIL OF LOWER FAIRFIELD COUNTY, INC.

Dear Council Member,

Do any of your clients have children who are currently in college or recent college graduates? Would you like to build a relationship with that client that goes well beyond your firm's core services?

If so, then don't miss our next "members only" breakfast meeting on Wednesday, January 18, 2017, featuring **Sandy Golinkin, a career counselor and founder of Raising The Bar, a consulting firm to help young professionals realize and achieve their professional goals.** Council Breakfast Meetings are held at the U.S. Trust Offices located at One Gorham Island, 2nd Floor, in Westport, from 8:00 a.m. to 9:00 a.m. Please feel free to bring coffee, tea, bagels, etc. to the meeting.

The three most important things to most of your clients are their (1) health, (2) wealth, and (3) kids (but not necessarily in this order). Choosing a career and finding that first full time job can be quite daunting and stressful for grads and their parents, and to get through the process, sometimes you need a champion. For some people, that's a parent, a coach, mentor, or professor. Or you can reach out to a career counselor, such as Sandy Golinkin.

Through working with Sandy, young adults learn to stand out in a crowd by emphasizing their greatest strengths. Combining her near 20 year experience as a publisher/VP of titles such as Departures, Lucky, and Allure with her inclination to lead, nurture, and guide – all with the gentle prowess of a psychological sage - Sandy plays the role of champion with finesse.

To learn more about Sandy click on any of these links:

- <http://raisingthebar1.com/>
- [Going Pro: Sandy Golinkin is Not Your Average Career Counselor](#) (Deenie Hartzog-Mislock, Medium, 9/20/16)
- [Life After College: The Job Search and Beyond](#) (SiriusXM Stars, 11/15/16)

Reservations to attend can be made by contacting me by email (thenske@lenoxadvisors.com); "first come, first served." As a courtesy to those who attend, we request that cell phones be silenced during the session. **We also request that "No Shows" be minimized.**

If we must cancel a breakfast meeting, an email will be sent to all registrants for whom we have an email address and we will make every effort to contact all registrants by phone as well. If you are unable to check your email or voice messages, please visit our website at www.epclfc.org where the cancellation announcement will be posted on our home page under "Next Meeting." Except in unusual circumstances, we would know about the cancellation by 4:00 p.m. the afternoon prior to a breakfast meeting.

Finally, please mark your calendars for our next **dinner program: Wednesday, February 15**, at Giovanni's II (The Waters Edge) in Darien.

With best regards,

Thomas J. Henske
Second Vice President, Programs